

**SEI** New ways.  
New answers.®

# Leading-edge support

for financial advisors and their clients.



You need solid, predictable investment performance with minimal risk in order to meet your goals. In working toward these goals, your advisor has chosen to use SEI for specialized tools and services based on three integrated SEI core competencies: financial industry knowledge, leading-edge investment strategies and products, and asset management technology.

## Why SEI?

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Only a select group of financial advisors have access to the sophisticated investment resources of SEI.

Founded in 1968, SEI (NASDAQ:SEIC) is a leading global provider of institutional and personal wealth services, including asset management, investment processing and investment technology. We help our clients create and manage wealth — and enable their long-term success — by providing solutions that are both innovative and comprehensive.

SEI's products and services help corporations, financial institutions, financial advisors, affluent families and individuals like you create and manage wealth to support your goals.

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**In the May 29, 2006 issue of Pensions & Investments, SEI was ranked #21 of the Top 100 Money Managers (ranked by US institutional tax-exempt assets). And in the same issue, SEI was ranked #46 of 778 money managers based on total worldwide institutional assets under management.**

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SEI Private Trust Company (SPTC) is a wholly-owned subsidiary of SEI. As a trust institution, SPTC segregates your assets from its own assets and holds them as custodian. Assets held in accounts at a trust company are not assets of the trust company. Therefore, trust company creditors have no claim to such assets. All investments are held in the *name of the investor* at SPTC. SPTC may not pledge, hypothecate or margin assets that they hold in custody.

Because of its superior reputation in the banking industry, many leading banks utilize SEI's trust accounting system — the very same operations platform that administers your account.



Maintaining the safety and  
security of your assets.



## A constant search for “New Ways, New Answers” to benefit clients.

As a leader in the financial services industry, SEI has built a reputation as an agent of change on behalf of its clients. Some examples over the last 40 years:

In **1968**, recognizing the need for faster and better training for bank loan officers, SEI was founded to create the **first computer-simulated loan workout training technology**.

In the **1970s**, SEI created a **completely automated bank trust accounting system**. Today, SEI's Trust 3000® remains the industry standard in trust technology — used by 8 of the 15 largest North American banks.

In the **1980s**, SEI helped change the way people look at investing by **integrating modern portfolio theory with comprehensive asset allocation models** — a process that now is an investment cornerstone.

In the **1990s**, Gil Beebower (an SEI employee), along with Gary Brinson and Brian Singer, authored the original landmark asset allocation study concluding that asset allocation, not market timing or stock selection, is the primary driver behind how

different portfolios generate different returns. SEI also led the development of a **fee-based operating platform for independent advisors**, aligning advisors' business interests with their clients' investment success.

SEI was also **among the first companies to offer the Manager-of-Managers concept** to both institutional and individual investors. Today, our advisors' clients are served by leading specialist money managers — firms such as **AllianceBernstein, Goldman Sachs Asset Management, JP Morgan Investment Management** and **Wellington Asset Management** — using the same sophisticated investment philosophy and process developed to serve institutional investors. Typically, these top-tier investment managers are not directly available to individual investors.

More recently, SEI introduced a **new asset management program for corporate pension plans** that enables the CFO to more fully address how pensions impact the company's financial position. Companies such as **AT&T, Deloitte & Touche LLP, the JM Smucker Company**, and **Panasonic\*** utilize SEI's asset management approach.

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As of March 31, 2007, through its subsidiaries and partnerships in which the company has a significant interest, SEI administers \$382.4 billion in mutual fund and pooled assets and manages \$190.0 billion in assets. SEI serves clients, conducts or is registered to conduct business and/or operations, from more than 20 offices in over a dozen countries.

With over 2,000 employees worldwide, SEI is listed on the NASDAQ Stock Exchange as **SEIC**.

# Known by the company it keeps.

SEI maintains significant relationships with approximately 140 banks and trust institutions, including 8 of the 15 largest North American banks. SEI also works closely with some 350 institutional retirement plan sponsors and over 165 investment management companies worldwide.

## Representative Client List\*

### Corporate Institutional Clients (US)

AT&T, Inc.  
Comcast Corporation  
Deloitte & Touche LLP  
JM Smucker Company  
Panasonic Corporation  
SAP America Inc.  
Valero Energy, Inc.

### Non-Profit Institutional Clients

Carlsbad Foundation  
Fresno Regional Foundation  
Georgetown College  
Jewish Federations of Atlanta, Philadelphia,  
Seattle, and Nashville  
Ohio State Alumni Association  
Presbyterian Homes and Services, Inc.

### Corporate Institutional Clients (International)

Canadian Tire Corporation, Limited, Toronto, Canada  
Diamond Trading Company, London, England  
Grant Thornton, Johannesburg, South Africa  
Hong Kong Jockey Club, Hong Kong  
Mercedes-Benz Canada, Inc., Toronto, Canada  
University of Bristol, Bristol, England

### Multi-Employer Institutional Clients

Electrical Workers IBEW Local #236  
Graphic Communications Local #13N  
Ironworkers Local #350  
Stone Masons Union Local #3  
Teamsters Pension Trust of Philadelphia

### Health Care Institutional Clients

Dakota Medical Foundation, Fargo ND  
Highmark, Inc. Pittsburgh, PA  
Independence Blue Cross, Philadelphia, PA  
Joe DiMaggio Children's Hospital, Hollywood, FL  
Lafayette General Medical Center, Lafayette, LA

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*\*Representative clients are selected by SEI to illustrate a sampling of SEI's client base, but may not necessarily endorse all of the services provided by SEI. List as of March 31, 2007. Services provided by SEI Private Trust Co., a limited purpose trust, SEI Investments Company and its wholly owned subsidiaries.*